

natec
NETWORK

**SUCCESS GENERATING
FOOD TECHNOLOGY**

PIONEERING FOOD PROCESSING TOGETHER

We are the go-to partner for food processing companies around the world with high value solutions in all phases within their value chain.



» www.natec-network.com

THE NETWORK FOR BREAKING BENCHMARKS

Times are changing. Since when is this statement truer than in today's environment? At such a turning point, we have made it our goal to be the right partner for food processing companies for overcoming challenges and bringing out their best potential together.



WE DO FOOD

Food production is our passion. Our network belongs to the Hochland Group, an internationally successful cheese producer. Besides our technical expertise, the direct access to the food industry ensures our know-how in production and technology as well as our sense of responsibility and product quality.



Part of the
Hochland Group

Hochland Natec GmbH, Gold Peg International Pty Ltd and Natec USA LLC joined forces to form an international network of food processing companies – the **Natec Network**.

Always team spirited and leading in flexibility, quality, and innovation the network delivers customised equipment and production lines for key challenges in food processing and at every stage of business development. In order to meet the customers' requirements, even at the start of a project, the network uses its own specific service framework which combines extensive experience and professional expertise along with a drive for innovation.

The result is technology and support that is crucial in contributing to the value and development of our customers in the food production industry. The love of generating and implementing cutting edge ideas with great impact, as well as the willingness to tailor technology that can exceed the customer's targets, lets the **Natec Network** always strive to unlock business and human potential in a sustainable way with integrity – and thus be a partner who provide more than just technical infrastructure.



Processed
cheese



Cream
cheese



Pasta
filata



Soups, sauces
& dressings



Meat
products



Plant based
& vegan



Fruit &
vegetables



Baby
food



Specialty
food



Pet
food

Technology for the finest

You produce high quality food. We support you with innovative, powerful technology, the right equipment and a comprehensive range of services. We are specialists in the development and engineering of machinery and plants for production, processing and packaging of food. Best of all you get all the equipment for your production lines from one source.

OPTIMUM IN CUSTOMISED VALUE CREATION

We are convinced that the initiation of a business partnership is no longer just about technical progress – but rather about shaping the results to achieve the best possible outcome for our customers' business.



WE GO BEYOND

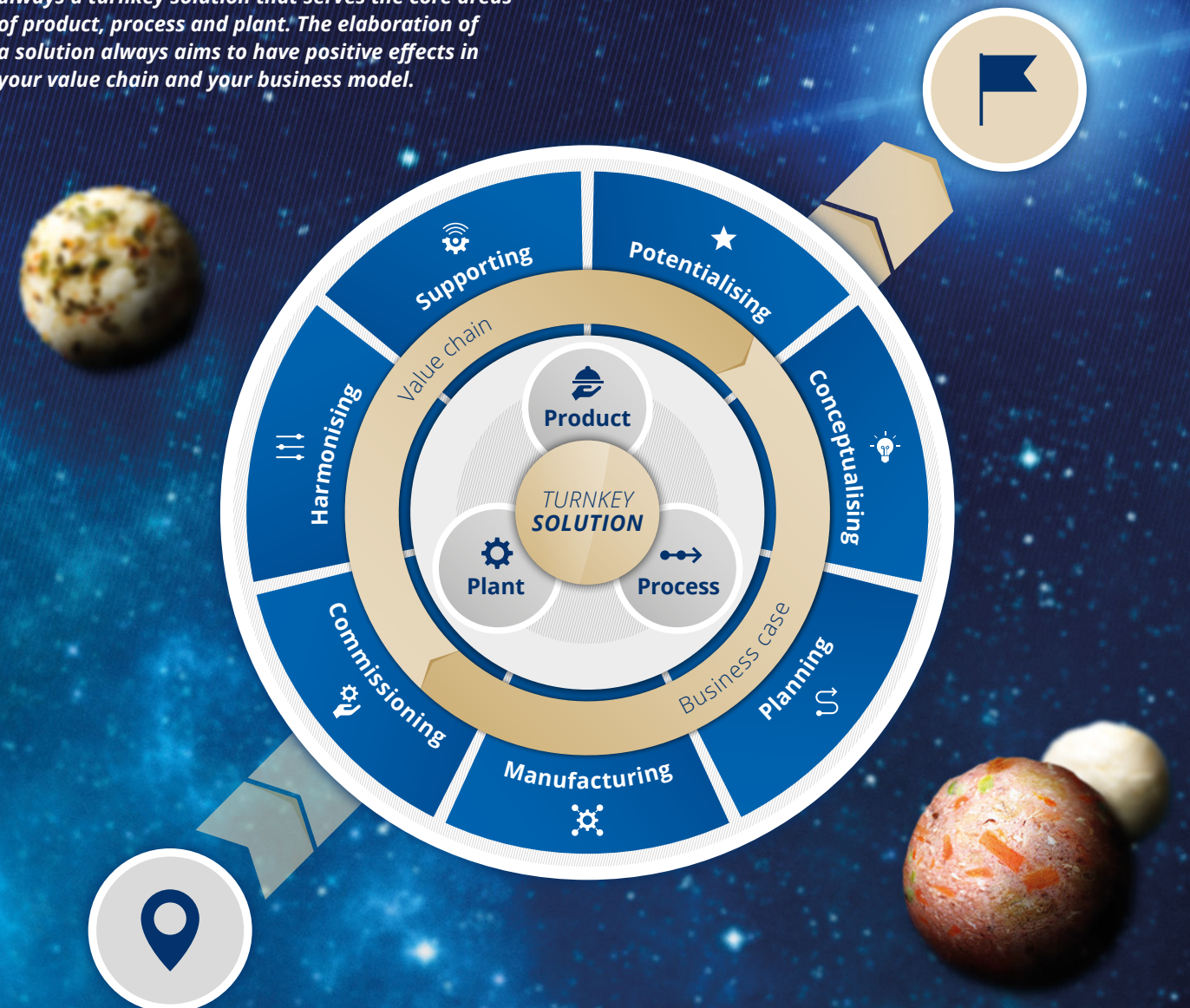
The **Benchineering**® ethos stands for “benchmark breaking engineering” and has been developed to create an innovative working culture driven by ingenuity and drive to provide optimal food processing solutions tailored towards specific client requirements.

Benchineering® describes the multidimensional approach that ties together the skills, experience and capabilities related to addressing plant, process and product needs making this out three core areas. This allows the **Natec Network** to reach a customer's expectations and to go beyond them.

Tailoring services, machinery and plants to specific needs, is standard in the **Natec Network**. The success of **Benchineering**® is based on harmonising the three core areas. Only when these three areas are running smoothly together as one solution, will production quality and capacity be at one hundred percent and optimum value will be achieved.

This approach has been reflected in ROI calculations for the network's customers, showing how state of the art needs orientated engineering combined with highest quality equipment truly pays off.

The Benchineering® approach consists of seven service dimensions, which receive attention in any business situation. At the centre of all our efforts is always a turnkey solution that serves the core areas of product, process and plant. The elaboration of a solution always aims to have positive effects in your value chain and your business model.



Benchineering®



The Benchineering® wheel explains our holistic approach to projects – focused on championing our customers in all project phases, whenever they need us. Built on knowledge and experience, we strive to continuously enrich our customers' business.

We recognise the greatest improvements can be achieved with technology and on productivity. Our equipment and processes aim to excite and we work hard to exceed expectations in every respect. The Natec Network provides turnkey solutions for established producers as well as newcomers, generating sustainable value creation for their food market success.

Harry Miess, Managing Director at Hochland Natec

WE CONSCIOUSLY ADAPT TO YOUR NEEDS

It is clear that customer orientation is an essential success factor in any business. By aligning all our activities towards clients' best future, we take the principle of customer orientation one step further to 'customer centricity', to deliver co-dependent success.

The scope covered by **Natec Network's** fields of work is as broad and varied as the customers' needs. Whether it is to steer a food processing company in a different direction or to change its structure, the network has

the combined know-how and can offer tailor-made solutions for business success. As every situation has its own particular requirements, the **Natec Network** always offers individual solutions.



For entrants

You are a well-established and active player in a different sector and you intend to move into food production?



For newcomers

So far your company is not established in the market for food production but you plan to set up a successful business in this sector?



For renovators

Your company needs to adjust recipes, modernise structures and take on high-quality technology in order to maximise returns?



For insiders

You are a well-established company in the food industry and want to widen your range to include processed cheese, sauces or other foods in order to market the new product profitably?



For expanders

You wish to extend product lines or capacities, intend to expand and tap into new markets, assess the competitiveness of other products or you always want to be one step ahead?



For innovators

You have new product visions for cheese, sauces, value-added products or processing meat, and like to manufacture at a highly efficient level with low costs, optimised plants and processes?



Get in contact and tell us about your individual situation and your projects – together we will find the right solution!

WE STEP AHEAD

EMPOWER YOUR POTENTIAL

*Certainty in achieving important goals,
builds trust in co-operation.
Together we turn opportunities into results.*

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NATEC NETWORK AT YOUR SERVICE

**Contact us – wherever you are and
whatever stage your business is in.**



natec

Hochland Natec GmbH

Kolpingstraße 32
88178 Heimenkirch
Germany

+49 8381 502 400

contact.natec@natec-network.com
www.natec-network.com

Part of the Hochland Group

GOLD PEG

Gold Peg International Pty Ltd

77 Malcolm Road
Braeside, VIC 3195
Australia

+61 3 8531 2999

contact.goldpeg@natec-network.com
www.goldpeg.com

Part of the Hochland Group

natec
NETWORK **Services**
USA

Natec USA LLC

N24 W23750 Watertown Road
Waukesha, Wisconsin 53188
USA

+1 262 457 4071

info@natec.us.com
www.natec.us.com

Part of the Hochland Group